Setup for Sales

Spoken Tutorial Project
https://spoken-tutorial.org
National Mission on Education through ICT
http://sakshat.ac.in

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Learning Objectives

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- **Sales Types**

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- **Sales Persons**

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- **Sales Areas**

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- **Sales Areas**
- **Add and Manage Customers**

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- **Sales Types**
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- **Sales Areas**
- **Add and Manage Customers**
- **Customer Branches**

System Requirements

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- **Ubuntu Linux OS version 16.04**

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- **Ubuntu Linux OS version 16.04**
- **FrontAccounting version 2.4.7**

Pre-requisites

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To practise this tutorial, you must have knowledge of:

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- **Higher secondary commerce and accounting**

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To practise this tutorial, you must have knowledge of:

- **Higher secondary commerce and accounting**
- **Principles of Bookkeeping**

Pre-requisites

You should have already

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- **Set up an Organisation/Company in FrontAccounting**

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You should have already

- **Set up an Organisation/Company in FrontAccounting**
- **If not, for relevant FrontAccounting tutorials, please visit https://spoken-tutorial.org**

Start XAMPP service

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- **Start the XAMPP services before you begin working on FrontAccounting interface**

What is Sales?

- **Sales is an activity related to selling**

What is Sales?

- **Sales is an activity related to selling**
- **It is the amount of goods or services sold in a given time period**

Flow for Sales Entry

Setup Customers

Customer

Customer

- **Customer is an individual or business that purchases goods or services**

Customer

- **Customer is an individual or business that purchases goods or services**
- **We need to add customers to sell our products**

Assignment

Assignment

- Add another **Customer**
- Refer to the **Assignment** link of this tutorial for the new customer details

Summary

- Sales Types
- Sales Persons
- Sales Areas
- Add and Manage Customers
- Customer Branches

About the Spoken Tutorial Project

- Watch the video available at
  http://spoken-tutorial.org
  /What_is_a_Spoken_Tutorial

- It summarises the Spoken Tutorial project

- If you do not have good bandwidth, you can download and watch it

Spoken Tutorial Workshops

The Spoken Tutorial Project Team

- **Conducts workshops using spoken tutorials**
- **Gives certificates to those who pass an online test**
- **For more details, please write to** **contact@spoken-tutorial.org**

Forum for specific questions

- **Do you have questions in THIS Spoken Tutorial?**
- **Please visit http://forums.spoken-tutorial.org**
- **Choose the minute and second where you have the question**
- **Explain your question briefly**
- **Someone from our team will answer them**

Acknowledgements

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- **It is supported by the National Mission on Education through ICT, MHRD, Government of India**
- **More information on this Mission is available at http://spoken-tutorial.org /NMEICT-Intro**